WIN WAY LOGISTICS

International logistics for business

Your cargo delivered with close operational control

Container shipping, customs clearance and sourcing in China.

Win Way Logistics



Our service and purpose

Our core service:

Freight forwarding with a high level of operational control and shipment information support.

Our core purpose:

To make Russia’s container shipping market fair, well organised and technologically advanced.
A market where all participants work on a WIN/WIN basis for mutual prosperity, industry growth and a better quality of life for the end consumer.
This is how we see our contribution to the advancement of society and the economic growth of the country we want to live in.

Transport network

St Petersburg

China, India, Türkiye, Egypt and Europe

Vladivostok

China, Vietnam, Korea, India and Thailand

Novorossiysk

Port services and logistics solutions



On-carriage within Russia: road and rail

Direct rail from China Moscow, Rostov-on-Don, Krasnodar

WIN WAY LOGISTICS

Solutions for your business

Retailers

Seasonal deliveries and stock replenishment. Sourcing in China, documentation support and delivery to your warehouse.

Wholesalers

Transport tailored to shipment volumes and seasonal purchasing. Transloading where it helps reduce costs.

Manufacturers

Raw materials, components and equipment delivered to your production schedule. Transport of production lines.

Logistics teams

Outsource individual legs or the entire route. Contractor coordination, document checks and shipment status updates.

From supplier to your warehouse

01	**Supplier**	Product sourcing and inspection in China
02	**Transport**	Ocean freight or direct rail
03	**Port & terminal**	Port forwarding, cargo handling, storage and transloading
04	**Documentation**	Customs clearance, transit and certification
05	**Within Russia**	Road or rail transport
06	**Your warehouse**	Cargo handover to the consignee



WIN WAY LOGISTICS

Sourcing and procurement in China

Supplier checks before payment

Our representative in China checks manufacturers through a domestic registry that Russian importers cannot access.

From product selection to dispatch

We source products and suppliers.

We arrange procurement, dispatch and delivery to Russia.

WIN WAY LOGISTICS

Port services and onward delivery

At the port and container terminal

Port forwarding
Cargo handling
Storage and transloading
Container collection from the terminal

Documentation and onward transport

Customs clearance and transit
Product certification
Warehousing and transloading
Road and rail delivery

Customs filing on the day of berthing

With a complete set of documents ready, we file the customs declaration on the day the vessel berths in St Petersburg, Novorossiysk or Vladivostok. Customs representative registration No. 1812.

WIN WAY LOGISTICS

Projects across three ports

Vladivostok



2 × 40′

Sanitary ware from Nansha
for a client in Krasnodar

Ocean transit: 8 days
Wait for rail loading: 15 days
Rail delivery: 17–20 days

All services provided by WWL
except customs clearance.

St Petersburg



4 × 40′

Sanitary ware, Nansha
to Krasnodar, XHL service

Ocean transit: 48 days
Before truck departure: 8 days
Road delivery: 3 days

Cargo handling, port forwarding
and road delivery.

Novorossiysk



48 containers

Production line
for a flour mill

Mersin, Türkiye
Novorossiysk
Stavropol Territory

Freight, port forwarding and trucking.
One customs declaration under one EAEU
commodity code.

The Win Way Logistics team

Operating since 2006



42
employees

2 356
clients served to date

3 338
containers handled in 2025

388 626
TEU handled to date

Agreed cost breakdown
Advance document checks
Coordination and shipment updates

Freight quotation

WIN WAY LOGISTICS

Share your shipment details to receive a quotation.

Commodity and place of origin
Delivery destination
Weight, volume or container quantity
Required delivery date

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